

TENDER SUCCESS IN 2017

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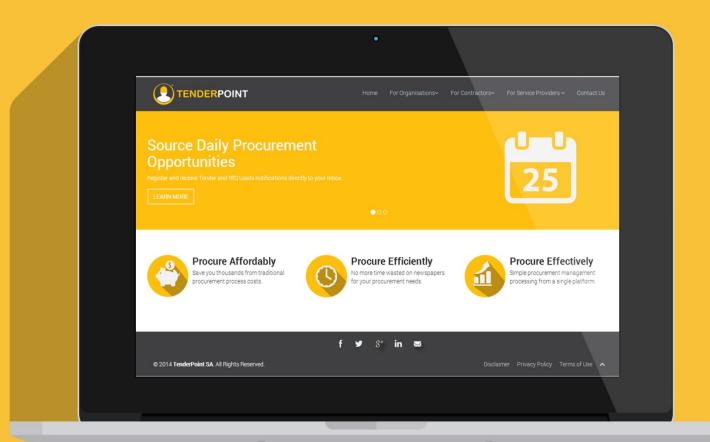














WHAT IS A TENDER / TENDERING?



WHAT IS A TENDER / TENDERING?

"

A procurement process used to <u>resolve</u> supply incapacity."

- Oxford Dictionary



CAPACITY

PRICE

TIME

FUNCTIONALITY

PREFERENTIAL POINTS



PROVIDE CAPACITY

UNDERSTAND THE OBJECTIVE

FOCUS ON A SECTOR

HIRE PROFESSIONALS



THANK YOU!













Q & A

